

**Fund description and summary of investment policy<sup>1</sup>**

The Fund is a feeder fund and invests only in the Orbis SICAV Global Balanced Fund ('Orbis Global Balanced'), managed by Allan Gray's offshore investment partner, Orbis Investment Management Limited. Orbis Global Balanced invests in a diversified global portfolio of equities, fixed income, and commodity-linked instruments. The typical net equity exposure of Orbis Global Balanced is between 40% and 75%. Orbis Global Balanced aims to balance investment returns and risk of loss. Returns are likely to be less volatile than those of a global equity-only fund. Although Orbis Global Balanced's investment universe is global, the units of the Fund are priced and traded daily in rands.

**ASISA unit trust category:** Global – Multi Asset – High Equity

**Fund objective and benchmark<sup>1</sup>**

The Fund aims to create long-term wealth for investors and to outperform its designated combined equity and bond performance benchmark, which comprises 60% the MSCI World Index with net dividends reinvested and 40% the J.P. Morgan Global Government Bond Index.

**How we aim to achieve the Fund's objective**

The Fund invests only in Orbis Global Balanced. Orbis Global Balanced is actively managed and invests in a diversified global portfolio of equities, fixed income, and commodity-linked instruments. Orbis Global Balanced targets an exposure of 40% to 90% of net asset value ('NAV') in equities, 10% to 50% in fixed income and 0% to 10% in commodity-linked instruments. The overall exposure to equities after hedging is intended to be limited to 75% of NAV. The weighting among the asset classes is driven by Orbis' bottom-up approach in selecting securities across asset classes and therefore may deviate substantially compared to the benchmark. Like Allan Gray, Orbis uses in-house research to identify companies whose shares can be purchased for less than Orbis' assessment of their long-term intrinsic value. This long-term perspective enables them to buy shares which are shunned by the stock market because of their unexciting or poor short-term prospects, but which are relatively attractively priced if one looks to the long term. A similar approach is applied in selecting fixed income instruments, which may consist of cash, cash equivalents, government bonds and investment-grade and high-yield corporate bonds and, at times, distressed corporate bonds. They are selected with the aim of increasing the overall risk-adjusted return. When Orbis' research suggests that stock or bond markets are overvalued, Orbis may reduce exposure to those asset classes or hedge market risk using exchange-traded derivatives. Hedged equities may also be used as an alternative to holding fixed-income instruments and reduce overall portfolio risks. Commodity-linked instruments are included if Orbis' research identifies certain commodities as being more attractive on a risk-adjusted basis than overall equity or fixed-income opportunities. Currency exposure is actively managed to control exposure to currencies less likely to hold their long-term value in US dollars.

**Suitable for those investors who**

- Seek to balance investment returns and risk of loss, by investing in a diversified global multi-asset class portfolio
- Wish to invest in international assets through a rand-denominated fund
- Are comfortable that the investment approach is likely to result in volatility and potential capital loss, but typically less volatility than that of a global equity-only fund
- Typically have an investment horizon of at least three to five years

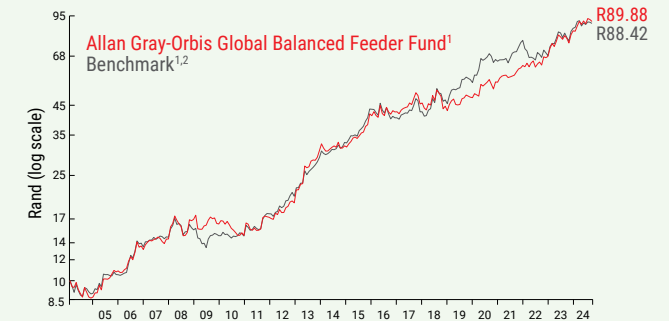
**Fund availability:** Subject to offshore capacity constraints. Please visit our website or contact our Client Service Centre for further information about any constraints that may apply.

**Fund information on 30 September 2024**

Fund size	R17.8bn
Number of units	234 277 281
Price (net asset value per unit)	R76.04
Class	A

**Performance net of all fees and expenses**

Value of R10 invested at inception with all distributions reinvested



1. The Fund was converted from a fund of funds structure to a feeder fund structure and its name and benchmark were amended on 1 June 2021. For more information, please read ['Ballot under way for Allan Gray-Orbis Global Fund of Funds'](#), available via the Latest insights section of our website.
2. 60% of the MSCI World Index with net dividends reinvested and 40% of the J.P. Morgan Global Government Bond Index (source: Bloomberg), performance as calculated by Allan Gray as at 30 September 2024. From inception to 31 May 2021, the benchmark was 60% of the FTSE World Index including income and 40% of the J.P. Morgan Global Government Bond Index.
3. This data reflects the latest available inflation numbers for South Africa and the United States of America, as published by IRESS as of 31 August 2024.
4. Maximum percentage decline over any period. The maximum rand drawdown occurred from 23 October 2008 to 14 October 2010 and maximum benchmark drawdown occurred from 23 October 2008 to 30 June 2009. Drawdown is calculated on the total return of the Fund/benchmark (i.e. including income).
5. The percentage of calendar months in which the Fund produced a positive monthly return since inception.
6. The standard deviation of the Fund's monthly return. This is a measure of how much an investment's return varies from its average over time.
7. These are the highest or lowest consecutive 12-month returns since inception. This is a measure of how much the Fund and the benchmark returns have varied per rolling 12-month period. The Fund's highest annual return occurred during the 12 months ended 31 December 2013 and the benchmark's occurred during the 12 months ended 31 December 2013. The Fund's lowest annual return occurred during the 12 months ended 31 October 2010 and the benchmark's occurred during the 12 months ended 30 June 2009. All rolling 12-month figures for the Fund and the benchmark are available from our Client Service Centre on request.

% Returns	Fund <sup>1</sup>		Benchmark <sup>1,2</sup>		CPI inflation <sup>3</sup>	
Cumulative:	ZAR	US\$	ZAR	US\$	ZAR	US\$
Since inception (3 February 2004)	798.8	266.9	784.2	260.9	197.4	68.6
<b>Annualised:</b>						
Since inception (3 February 2004)	11.2	6.5	11.1	6.4	5.4	2.6
Latest 10 years	10.8	6.2	10.9	6.3	4.9	2.8
Latest 5 years	13.8	10.9	9.9	7.2	4.9	4.2
Latest 3 years	15.3	10.4	8.3	3.7	5.6	4.8
Latest 2 years	20.3	22.9	15.5	18.0	4.6	3.2
Latest 1 year	15.3	26.1	12.7	23.3	4.4	2.6
Year-to-date (not annualised)	8.3	16.4	4.3	12.1	2.9	2.0
<b>Risk measures (since inception)</b>						
Maximum drawdown <sup>4</sup>	-24.0	-37.0	-25.1	-37.5	n/a	n/a
Percentage positive months <sup>5</sup>	58.1	60.9	57.7	63.7	n/a	n/a
Annualised monthly volatility <sup>6</sup>	13.4	11.7	12.8	10.4	n/a	n/a
Highest annual return <sup>7</sup>	55.6	43.8	38.8	37.6	n/a	n/a
Lowest annual return <sup>7</sup>	-13.7	-27.3	-17.0	-31.7	n/a	n/a

**Meeting the Fund objective**

Since inception and over the latest five-year period, the Fund has outperformed its benchmark. Over the latest 10-year period, the Fund has underperformed its benchmark. The Fund has provided returns in excess of CPI inflation for all three periods. The Fund experiences periods of underperformance in pursuit of its objective of creating long-term wealth for investors, without taking on greater risk of loss than similar funds in the Global – Multi Asset – High Equity sector.

**Income distributions for the last 12 months**

To the extent that income earned in the form of dividends and interest exceeds expenses in the Fund, the Fund will distribute any surplus annually.	<b>31 Dec 2023</b>
<b>Cents per unit</b>	<b>1.0560</b>

**Annual management fee**

Allan Gray does not charge an annual management fee but is paid a marketing and distribution fee by Orbis.

Orbis charges an annual management fee within the underlying Orbis SICAV Global Balanced Fund. The fee rate is calculated based on the Orbis fund’s performance relative to its benchmark. For more information please refer to the Orbis SICAV Global Balanced Fund factsheet and prospectus, which can be found at [www.orbis.com](http://www.orbis.com).

**Total expense ratio (TER) and transaction costs** (updated quarterly)

The annual management fee charged by Orbis is included in the TER. The TER is a measure of the actual expenses incurred by the Fund over a one and three-year period (annualised). Since Fund returns are quoted after deduction of these expenses, the TER should not be deducted from the published returns (refer to page 4 for further information). Transaction costs are disclosed separately.

<b>TER and transaction costs breakdown for the 1- and 3-year period ending 30 September 2024</b>	<b>1yr %</b>	<b>3yr %</b>
<b>Total expense ratio</b>	<b>2.23</b>	<b>2.25</b>
Fee for benchmark performance	1.09	1.22
Performance fees	1.07	0.97
Other costs excluding transaction costs	0.07	0.06
VAT	0.00	0.00
<b>Transaction costs (including VAT)</b>	<b>0.06</b>	<b>0.07</b>
<b>Total investment charge</b>	<b>2.29</b>	<b>2.32</b>

**Top 10 holdings on 30 September 2024**

<b>Company</b>	<b>% of portfolio</b>
SPDR Gold Trust	6.1
Kinder Morgan	3.5
Samsung Electronics	3.3
Taiwan Semiconductor Mfg.	2.9
US TIPS 3 - 5 Years	2.5
Nintendo	2.4
Siemens Energy	2.3
Newmont	2.3
US TIPS 1 - 3 Years	2.3
Cinemark Holdings	2.2
<b>Total (%)</b>	<b>29.8</b>

**Asset allocation on 30 September 2024**

**This fund invests solely into the Orbis SICAV Global Balanced Fund**

	<b>Total</b>	<b>United States</b>	<b>UK</b>	<b>Europe ex-UK<sup>8</sup></b>	<b>Japan</b>	<b>Other<sup>8</sup></b>	<b>Emerging markets</b>
Net equities	56.8	11.3	11.8	8.7	6.0	6.3	12.7
Hedged equities	19.0	10.7	1.1	4.1	0.7	1.0	1.4
Property	0.3	0.0	0.0	0.0	0.3	0.0	0.0
Commodity-linked	6.1	6.1	0.0	0.0	0.0	0.0	0.0
Bonds	15.1	10.2	0.5	1.4	0.0	0.0	3.0
Money market and cash	2.7	1.3	0.1	0.7	0.1	0.1	0.3
<b>Total (%)</b>	<b>100.0</b>	<b>39.6</b>	<b>13.5</b>	<b>14.9</b>	<b>7.1</b>	<b>7.5</b>	<b>17.4</b>
Currency exposure	100.0	23.7	12.6	26.0	16.3	11.9	9.4
Benchmark	100.0	62.9	4.7	17.1	10.2	5.1	0.0

8. Refers to developed markets only.

Note: There may be slight discrepancies in the totals due to rounding.

We set up our multi-asset funds based on our core skills – in-depth company research and bottom-up security selection. Yet, gold-related securities are among our top holdings. How do we, as bottom-up investors, think about an asset that produces no cash flows?

There are two ways we look at it: from a supply-demand standpoint and versus currencies. Both are informed by gold's key characteristics: Gold is trustless, rustless, shiny and tiny.

From a supply-demand standpoint, gold has two qualities that make it different from copper, iron ore and lithium. The first is that it's rustless. It doesn't degrade over time, so all of the world's gold is still in existence and theoretically available for sale. This means supply and demand is not purely a matter of mines versus consumers. Second, gold is shiny. Its primary function is not as an input to other products, but as jewellery or a store of value. In this regard, gold has been viewed for millennia as the best store of value available to most people. Being rustless and shiny makes gold nice to have around your finger or hidden away for a rainy day.

On the supply side, gold is tiny – that is, it is rare to find in the ground, and getting rarer. The supply of new gold has been slowly dropping over recent decades. Unlike metals such as lithium, humans have been scouring for gold for centuries, and the most bountiful deposits have been exhausted. Aggregate mine quality has been dropping for a very long time. This translates into higher and higher mining costs, especially with lower ore grades being met by higher labour and energy costs, plus increasing environmental expenses. Miners require a higher price to justify their higher costs.

On the demand side of the equation, while jewellery demand has been fairly constant, gold has long been the first stop in the wealth accumulation process for much of the world. As the emerging world has been growing a middle class, demand for gold has accelerated in recent years. That has been boosted by gold's fourth quality: it is trustless. Gold is not anyone else's liability, and that becomes more valuable as trust becomes scarcer. Coincident with the acceleration of populism and a re-bifurcation of the world into East versus West, both nations and individuals feel less trusting. On top of that, the US has weaponised the dollar system against its adversaries, cutting them off from SWIFT payments and freezing their central bank reserves. Unsurprisingly, central banks for adversaries and non-adversaries alike are buying gold, and we expect that to continue. Gold's trustless quality is becoming more valuable as trust in the US dollar system wanes.

So, from a strictly supply-demand standpoint, the minimum price hurdle has been steadily increasing with lower mine quality and rising costs, and new demand is outstripping new supply and the urge to sell by current holders. As long as mining costs don't fall and the drivers of mass demand remain, the price of gold should remain well underpinned.

The other standpoint is to view gold versus currencies. Many scoff at this perspective, but being trustless, rustless, shiny and tiny makes gold particularly currency-like. Its validity as such has been proven over a long time, with its first official use by the Egyptians in 1500 BC. Further, it's the only currency-like asset that has not been devalued through governmental mismanagement.

It is important to remember that the number of dollars, pounds, euros or rands you see in an account is only worth what others are willing to give you in exchange. Unlike gold, where the supply is essentially fixed, all paper currencies suffer the same frailty – politicians or their appointees control the printing press, and their desire is generally to get re-elected while their time horizon only extends through their tenure. This makes them inclined to print, spend and give away as much as they are able to get away with. Recently that has been a lot!

On the US government's own forecasts (using assumptions we consider rosy), Federal debt to gross domestic product is set to rise from today's 100%, to 120% and beyond. Essentially the full increase is in mandatory programmes like pensions and health care. With more debt and ongoing deficits, interest expense creeps up. This year, the US will spend more on interest servicing its debt than it spends on its entire military. Higher interest expense makes deficits worse, necessitating further debt issuance to plug the hole. With more debt comes higher interest expenses, worse deficits and yet more debt – it can become a spiral.

While every day, the camel appears to be fine under the weight of the straw on its back, the risk that the camel's back breaks certainly exists, with very significant implications for markets and accumulated wealth. In this light, we currently view holding a decent amount of gold exposure as prudent.

The remaining question is what would make us sellers, and here, gold is not so different from the other holdings in our multi-asset portfolios. Every security is in a continuous competition for capital. In our view, the most likely cause for us to sell gold will be to free up capital for better opportunities – if equities decline and gold holds up better, for instance, fulfilling its traditional diversifying role. A swing in the pendulum towards increased fiscal responsibility or reduced geopolitical conflict would also swing our views, and could make big swathes of the equity and fixed income universe more compelling on a fundamental view. While we hope for that improvement, it looks unlikely to us today. Gold may just prove to shine brightest when the outlook appears to be dimmest elsewhere.

Over the quarter, we initiated a position in QXO, a US-listed investment vehicle, to take advantage of an opportunity to invest behind a proven capital allocator at an early stage. We also trimmed the Fund's position in Mitsubishi Heavy Industries, a Japanese industrial conglomerate.

**Adapted from a commentary contributed by Alec Cutler, Orbis Investment Management Limited, Bermuda**

## Fund manager quarterly commentary as at 30 September 2024

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### Management Company

Allan Gray Unit Trust Management (RF) (Pty) Ltd (the "Management Company") is registered as a management company under the Collective Investment Schemes Control Act 45 of 2002, in terms of which it operates unit trust portfolios under the Allan Gray Unit Trust Scheme, and is supervised by the Financial Sector Conduct Authority (FSCA). The Management Company is incorporated under the laws of South Africa and has been approved by the regulatory authority of Botswana to market its unit trusts in Botswana, however, it is not supervised or licensed in Botswana. Allan Gray (Pty) Ltd (the "Investment Manager"), an authorised financial services provider, is the appointed investment manager of the Management Company and is a member of the Association for Savings & Investment South Africa (ASISA). The trustee/custodian of the Allan Gray Unit Trust Scheme is Rand Merchant Bank, a division of FirstRand Bank Limited. The trustee/custodian can be contacted at RMB Custody and Trustee Services: Tel: +27 (0)11 301 6335 or www.rmb.co.za.

### Performance

Collective investment schemes in securities (unit trusts or funds) are generally medium- to long-term investments. The value of units may go down as well as up and past performance is not necessarily a guide to future performance. Movements in exchange rates may also cause the value of underlying international investments to go up or down. The Management Company does not provide any guarantee regarding the capital or the performance of the Fund. Performance figures are provided by the Investment Manager and are for lump sum investments with income distributions reinvested. Actual investor performance may differ as a result of the investment date, the date of reinvestment and dividend withholding tax.

### Fund mandate

Funds may be closed to new investments at any time in order to be managed according to their mandates. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. The funds may borrow up to 10% of their market value to bridge insufficient liquidity.

### Unit price

Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the Fund, including any income accruals and less any permissible deductions from the Fund, divided by the number of units in issue. Forward pricing is used and fund valuations take place at approximately 16:00 each business day. Purchase and redemption requests must be received by the Management Company by 14:00 each business day to receive that day's price. Unit trust prices are available daily on www.allangray.co.za.

### Fees

Permissible deductions may include management fees, brokerage, securities transfer tax, auditor's fees, bank charges and trustee fees. A schedule of fees, charges and maximum commissions is available on request from Allan Gray. For more information about our annual management fees, refer to the [frequently asked questions](#), available via the Allan Gray website.

### Total expense ratio (TER) and transaction costs

The total expense ratio (TER) is the annualised percentage of the Fund's average assets under management that has been used to pay the Fund's actual expenses over the past one- and three-year periods. The TER includes the annual management fees that have been charged (both the fee at benchmark and any performance component charged), VAT and other expenses like audit and trustee fees. Transaction costs (including brokerage, securities transfer tax, Share Transactions Totally Electronic (STRATE) and FSCA Investor Protection Levy and VAT thereon) are shown separately. Transaction costs are necessary costs in administering the Fund and impact Fund returns. They should not be considered in isolation as returns may be impacted by many other factors over time, including market returns, the type of financial product, the investment decisions of the investment manager, and the TER. Since Fund returns are quoted after the deduction of these expenses, the TER and transaction costs should not be deducted again from published returns. As unit trust expenses vary, the current TER cannot be used as an indication of future TERs. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. Instead, when investing, the investment objective of the Fund should be aligned with the investor's objective and compared against the performance of the Fund. The TER and other funds' TERs should then be used to evaluate whether the Fund performance offers value for money. The sum of the TER and transaction costs is shown as the total investment charge (TIC).

### Feeder fund

A feeder fund is a unit trust that invests in another single unit trust, which charges its own fees. Allan Gray does not charge any additional fees in its feeder funds.

### FTSE Russell Index

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